

# SMU Community Chat

April 15, 2020

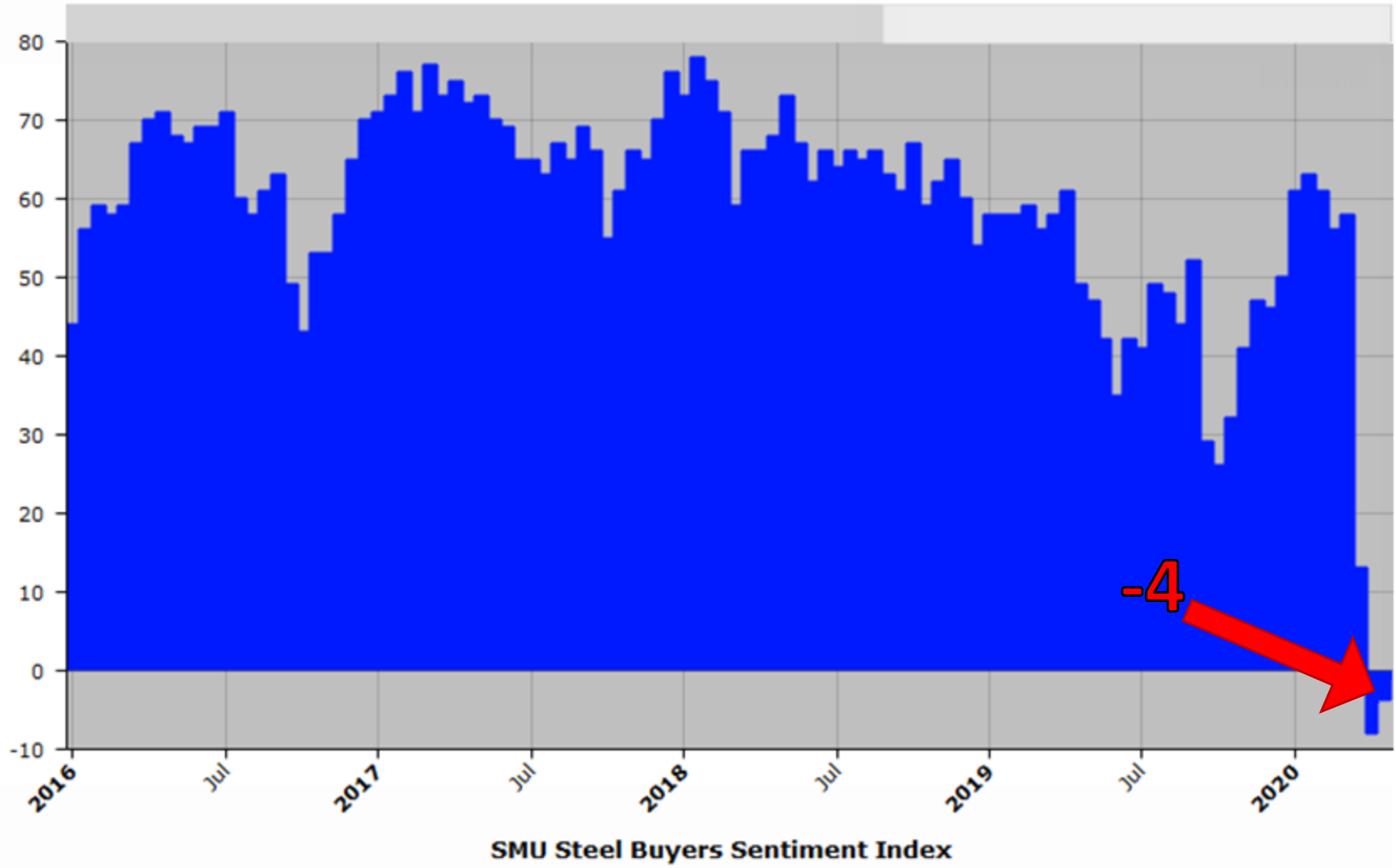
Starting at 11 AM Eastern

**John Packard, President & CEO of Steel Market Update**

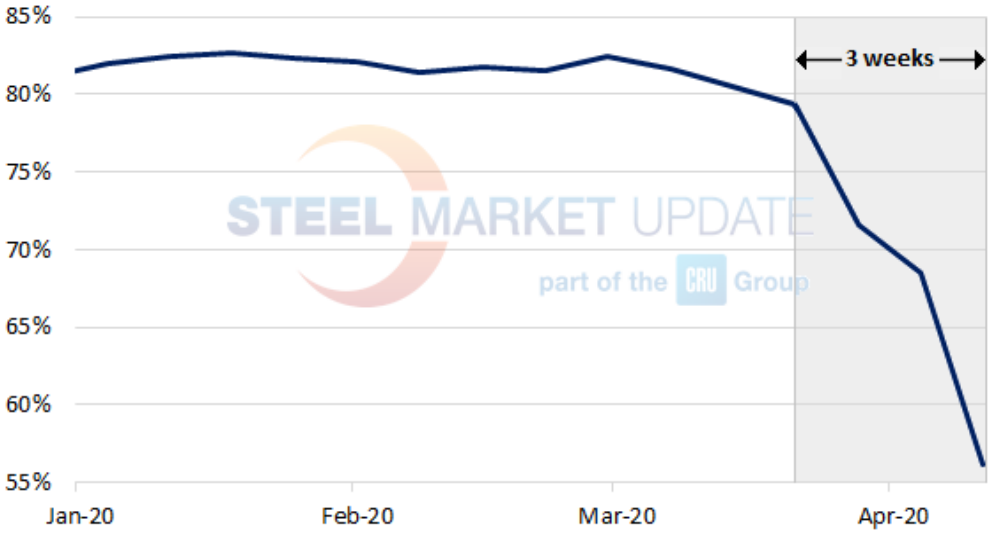
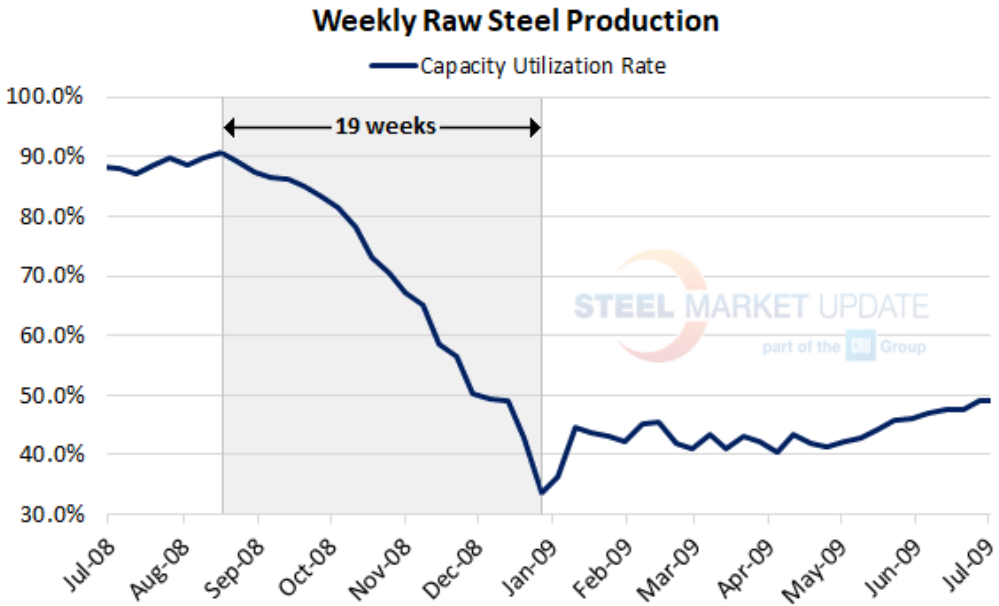
**Philip Raimondo, President & CEO of Behlen Manufacturing**



# SMU Buyers Sentiment Index



# Capacity Utilization Comparison

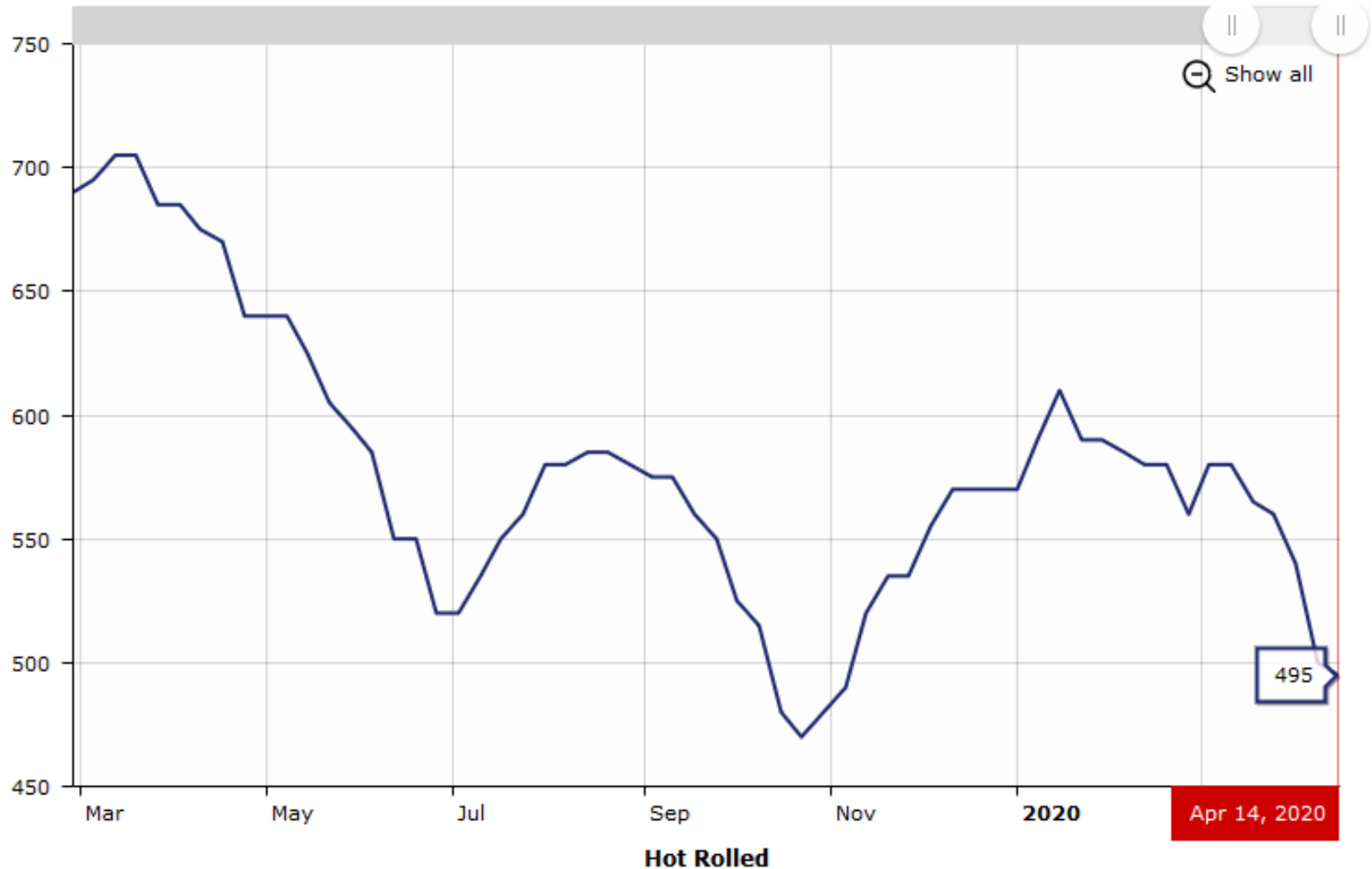


Source: AISI

# Capacity Utilization



# Hot Rolled Steel Prices





Philip M Raimondo is President & CEO of Behlen Mfg. Co.

Phil has held a variety of positions in his 26 years with the company; including COO, President of Behlen Engineered Plastics, President of International and Diversified Products, Director of Quality and Human Resources, Manufacturing Manager, and Regional Plant Manager. Phil is on the Board of Directors of the MBMA (Metal Building Manufacturers Association).

Phil received his BSEE ('84) and MBA ('98) degrees from Purdue University. He lives in Columbus, Nebraska with his wife of 33 years Mary. They have 5 children and one grandson.

# Thank You

Thank you for attending our second SMU Community Chat Webinar.

A special thank you to Phil Raimondo for his participation in today's community chat.

Tomorrow we will provide a link to the video recording of today's webinar.

Our next webinar will be **Wednesday, April 22nd at 11 AM ET** when John Packard will be joined by Bernard Swiecki, Director, Automotive Communities Partnership, Center for Automotive Research as we begin to focus in on demand for key market segments affecting the steel industry.

Registration will be open beginning tomorrow morning.

Stay safe and stay tuned to Steel Market Update.



# STEEL MARKET UPDATE

part of the  Group

When you need answers... [www.SteelMarketUpdate.com](http://www.SteelMarketUpdate.com)