

SMU Community Chat

October 28, 2020

Starting at 11 AM Eastern

John Packard, Steel Market Update

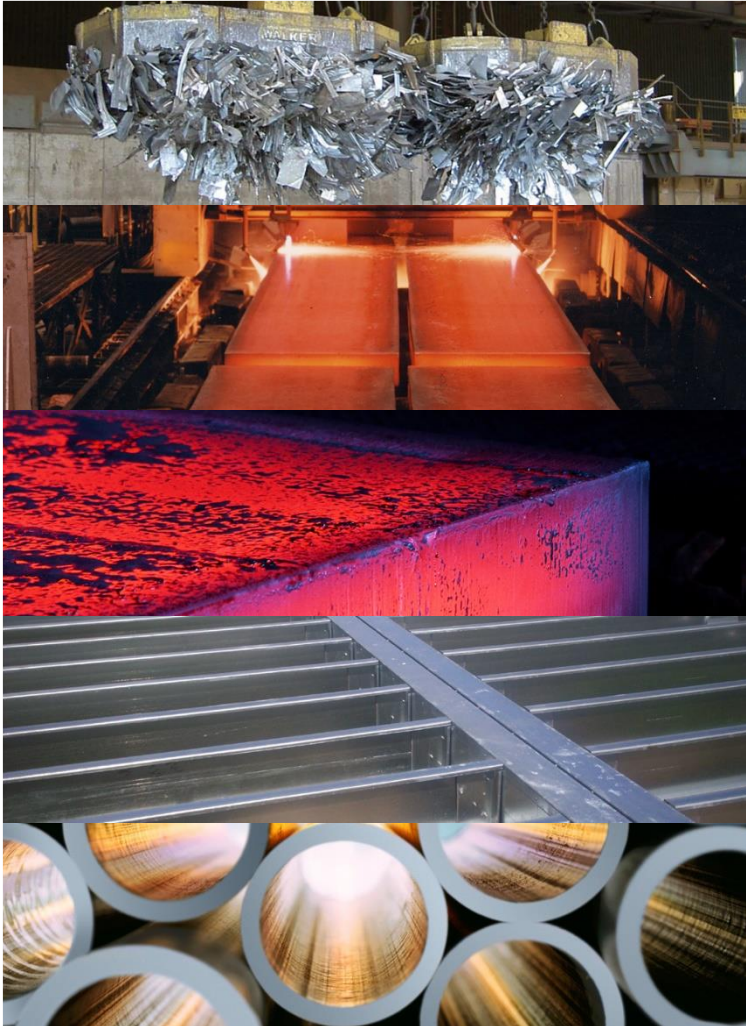
Dr. David Schultz, Distinguished Professor of Political Science
and Legal Studies at Hamline University



SteelMarketUpdate.com/Blog/SMU-Community-Chat-Webinars

Next Steel 101 Workshop

Virtual on December 8-9, 2020



SMU will host a virtual version of our next Steel 101 workshop on **December 8-9, 2020** using a similar platform as our Virtual Steel Summit.

SMU's team of expert instructors will describe the structure of the steel industry and the steelmaking process, starting with raw materials and going all the way through the various rolling and coating processes. Participants will have the opportunity to ask questions in live Q&As after each main topic. The agenda even includes a Networking Happy Hour to allow registrants to "mingle" online with other workshop attendees.

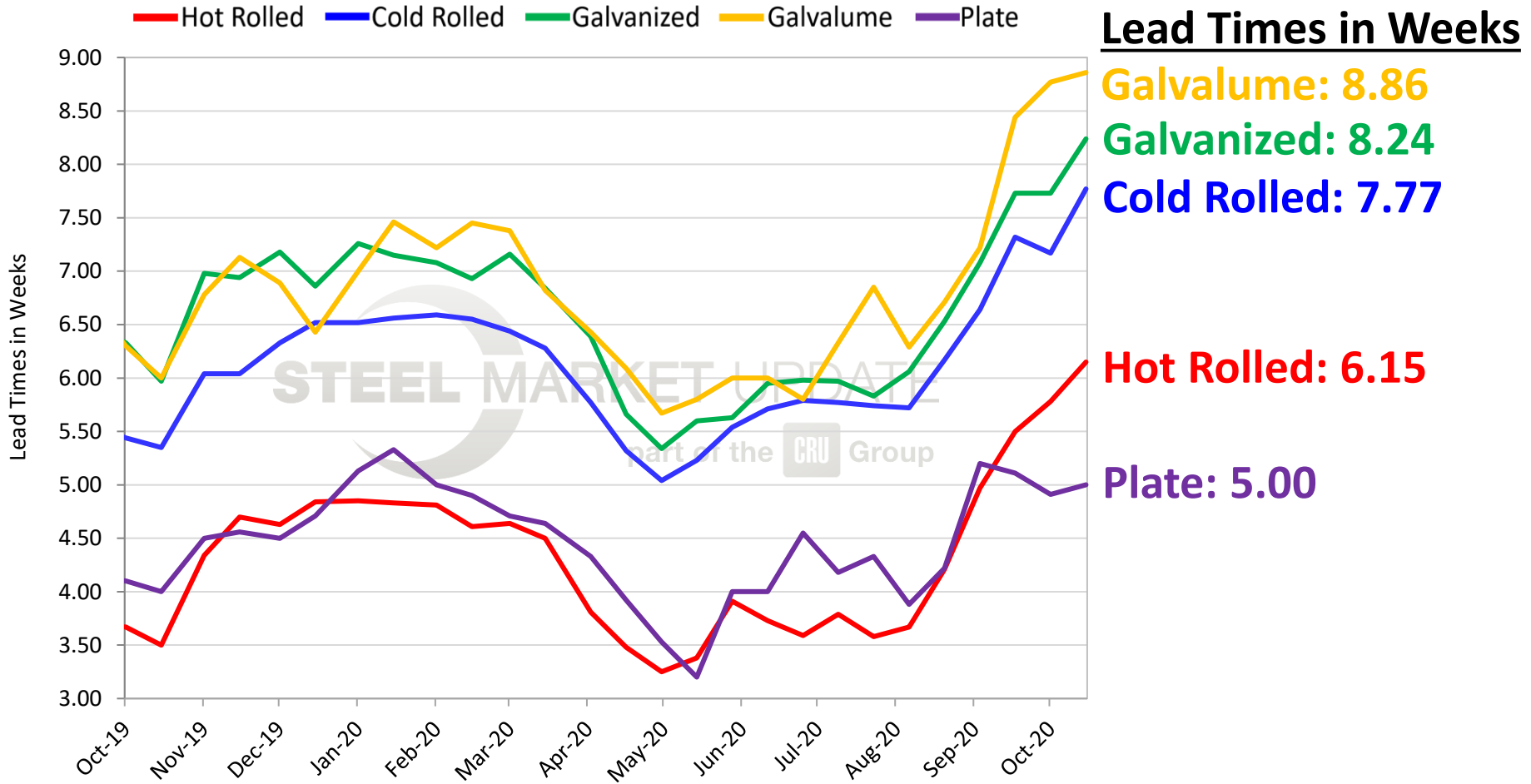
For more information and to register, click [here](#).

If you would like more information about any of our workshops, you may visit SteelMarketUpdate.com/Events, call our office at 800-432-3475, or e-mail our team at Events@SteelMarketUpdate.com

SMU Hot Rolled Price Index



Mill Lead Times

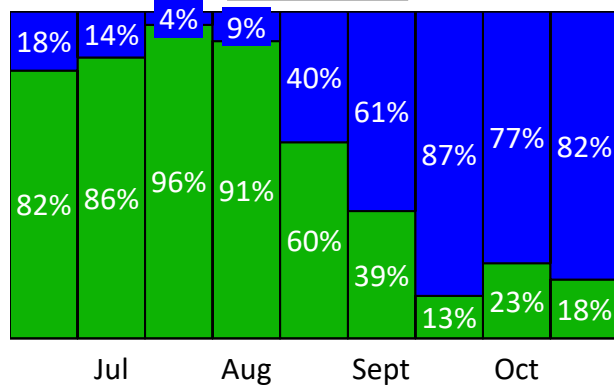


Mill Negotiations

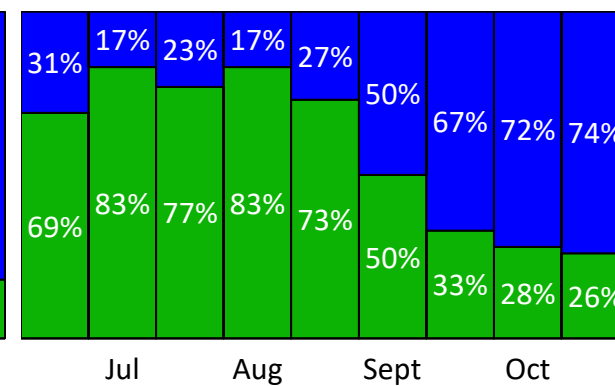
Are you finding the domestic mills are willing to negotiate pricing on brand new orders placed this week?

Yes No

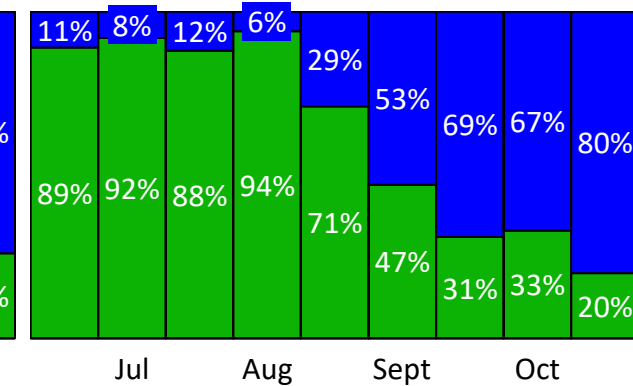
Hot Rolled



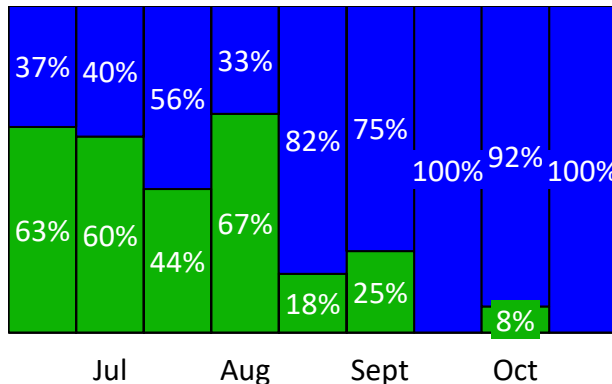
Cold Rolled



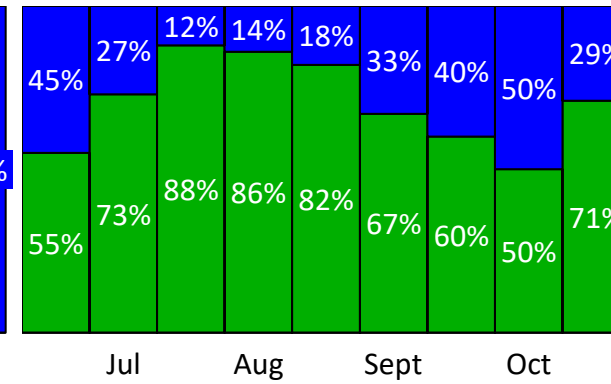
Galvanized



Galvalume



Plate

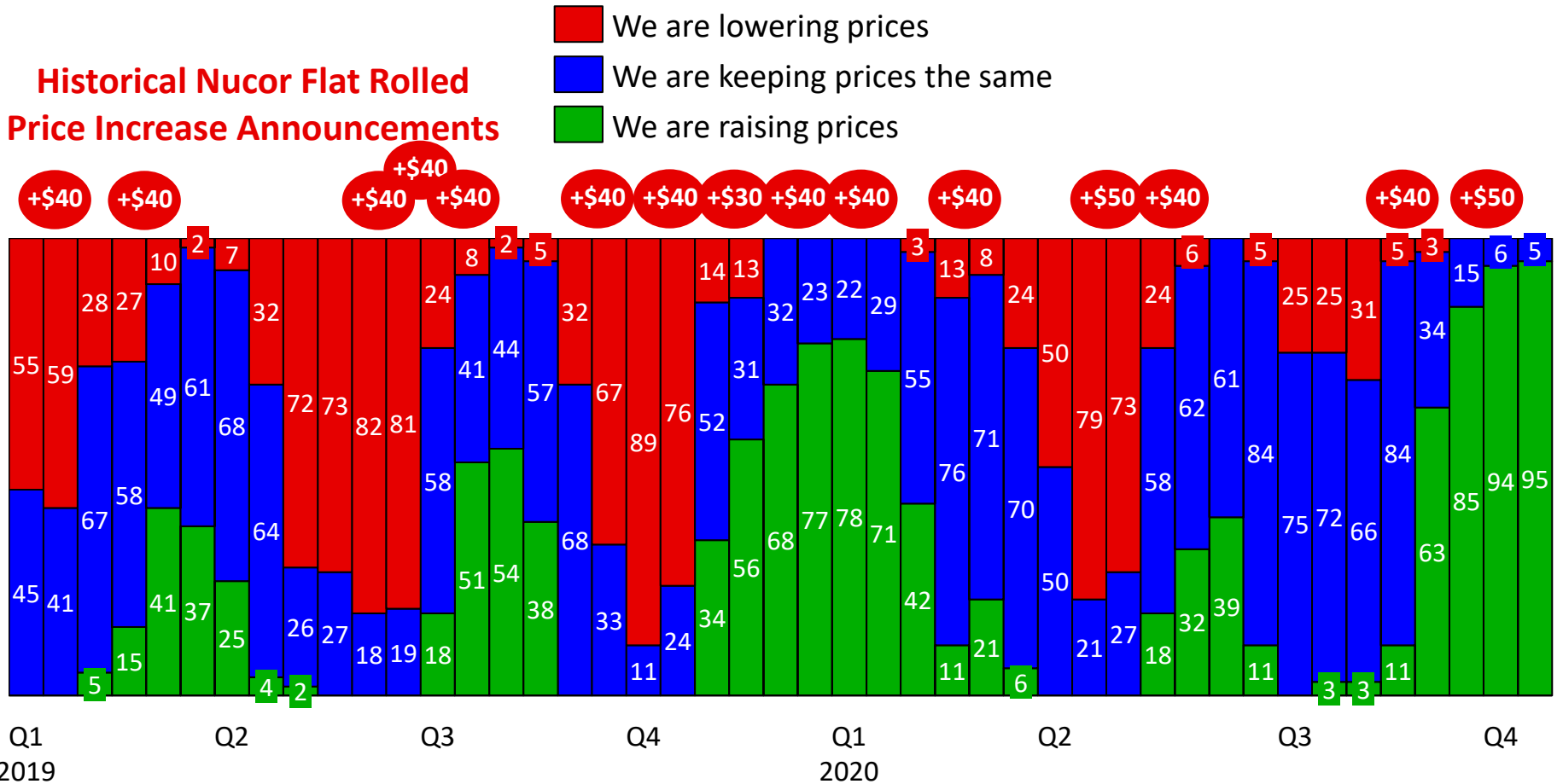


Service Center Inventories

Steel Market Update Inventories Report - Sheet					
	Inventory	Shipments	Shipping Days	Shipping Days of Supply	Months of Supply
Jul-20	1,794,896	711,780	22	55.5	2.52
Aug-20	1,713,606	739,848	21	48.6	2.32
Sep-20	1,641,151	766,684	21	45.0	2.14

Steel Market Update Inventories Report - Plate					
	Inventory	Shipments	Shipping Days	Shipping Days of Supply	Months of Supply
Jul-20	214,353	86,205	22	54.7	2.49
Aug-20	223,320	82,433	21	56.9	2.71
Sep-20	224,157	91,771	21	51.3	2.44

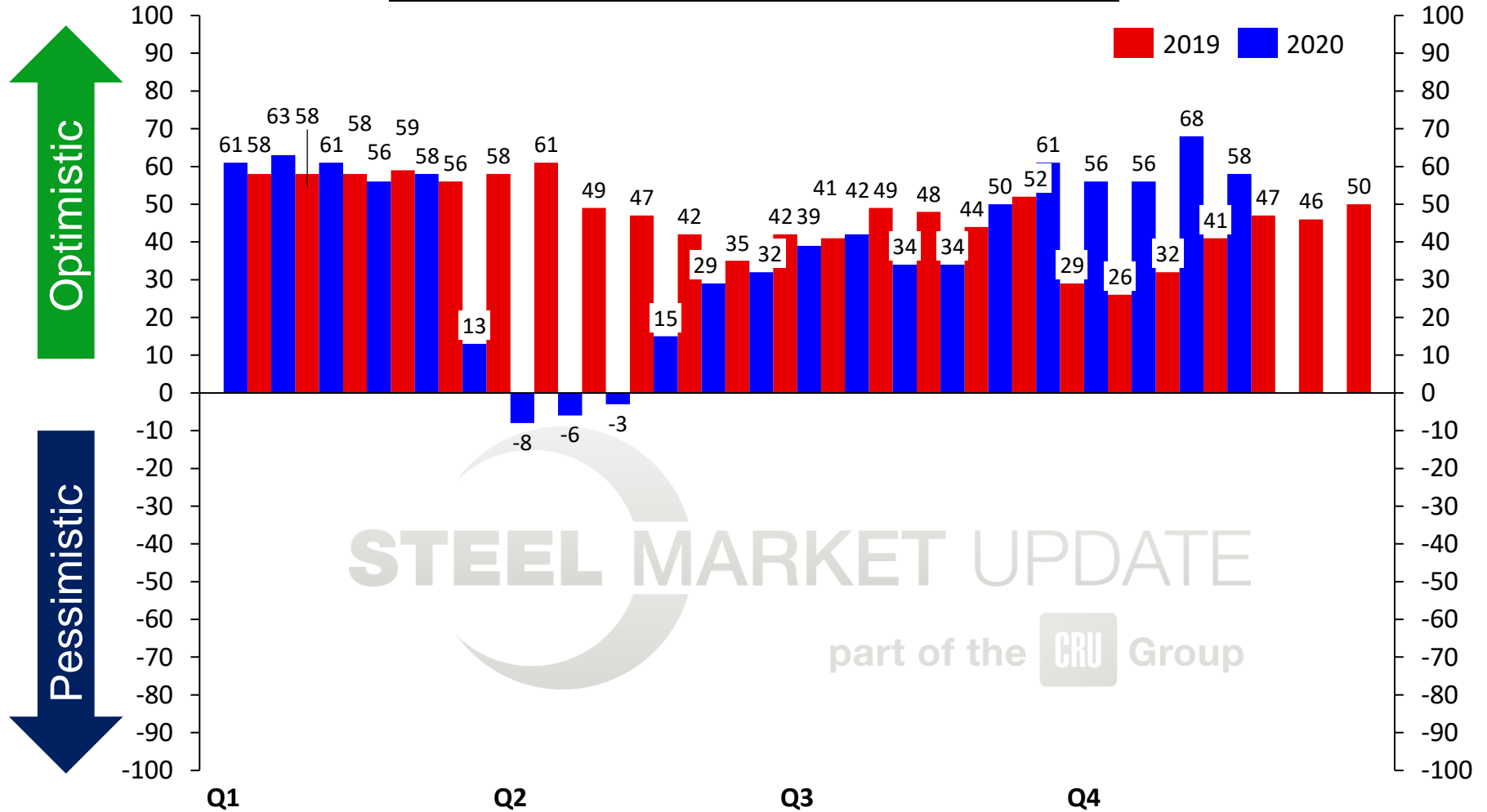
Service Centers- Compared to two weeks ago, how is your company handling spot pricing to your customers at this time?



SMU Buyers Sentiment Index

Down 10 points to +58

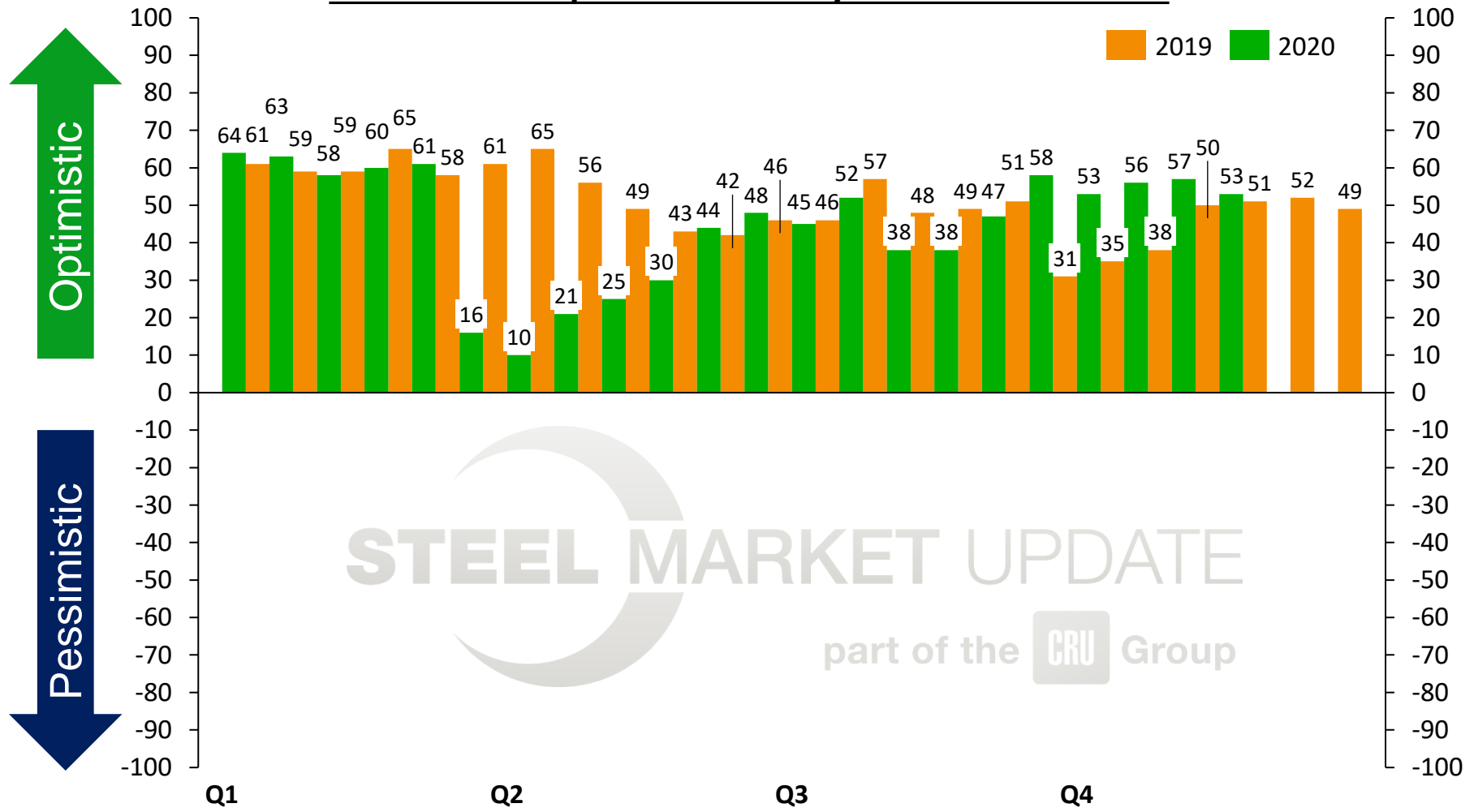
Steel Market Update Buyers Sentiment Index



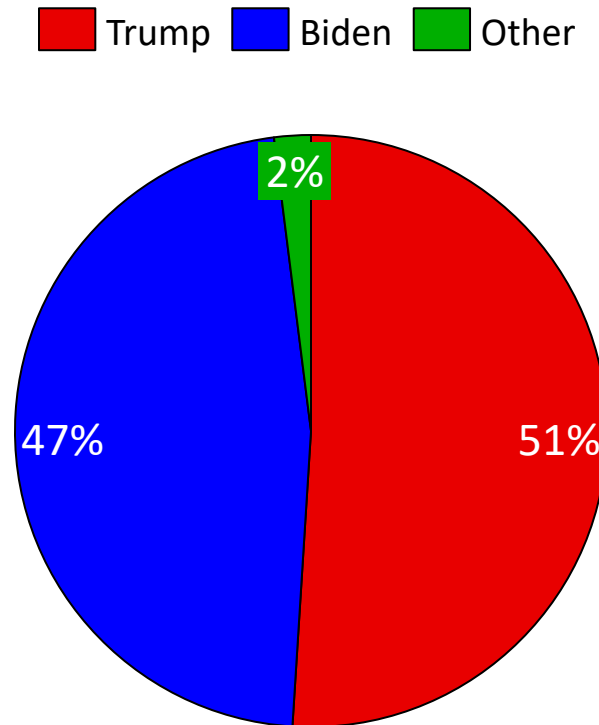
SMU Future Buyers Sentiment Index

Down 4 points to +53

Steel Market Update Future Buyers Sentiment Index



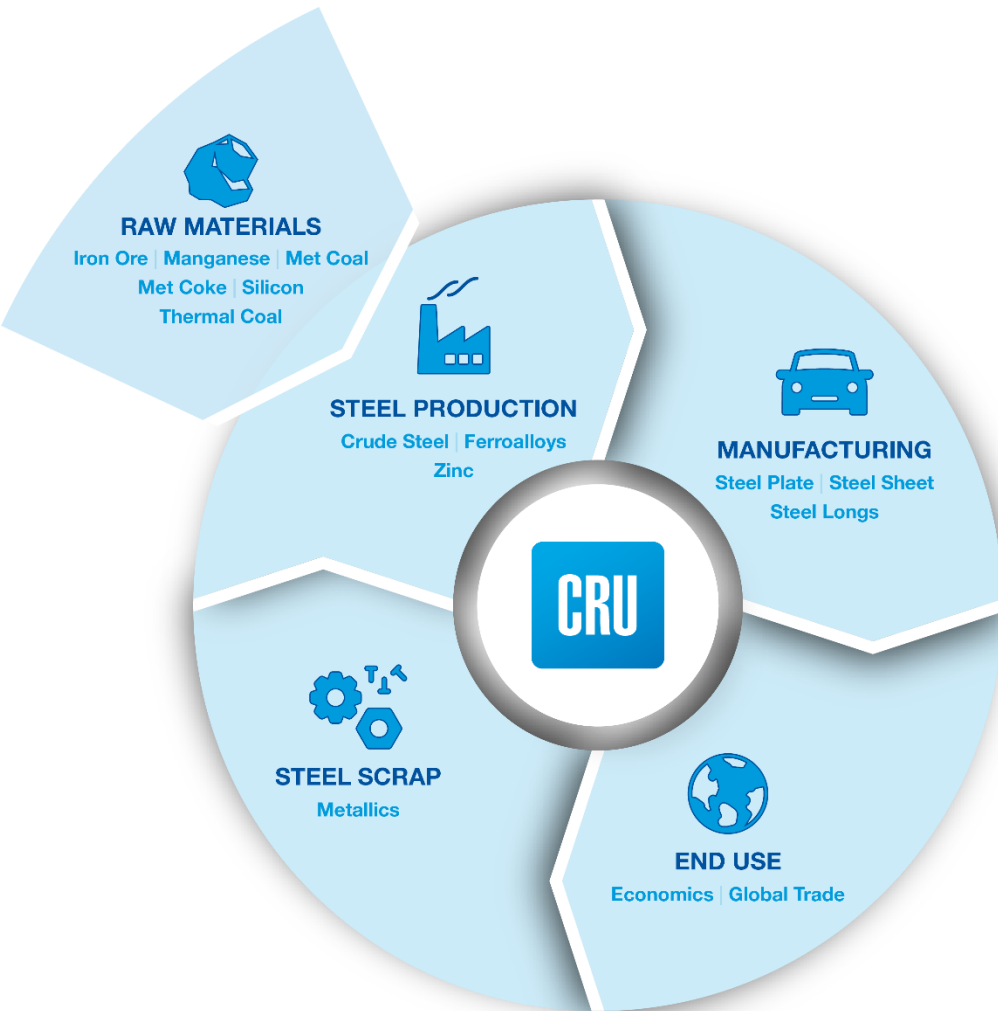
Now that the debates are over, who do you predict will win the presidential election (not who do you hope will win)?





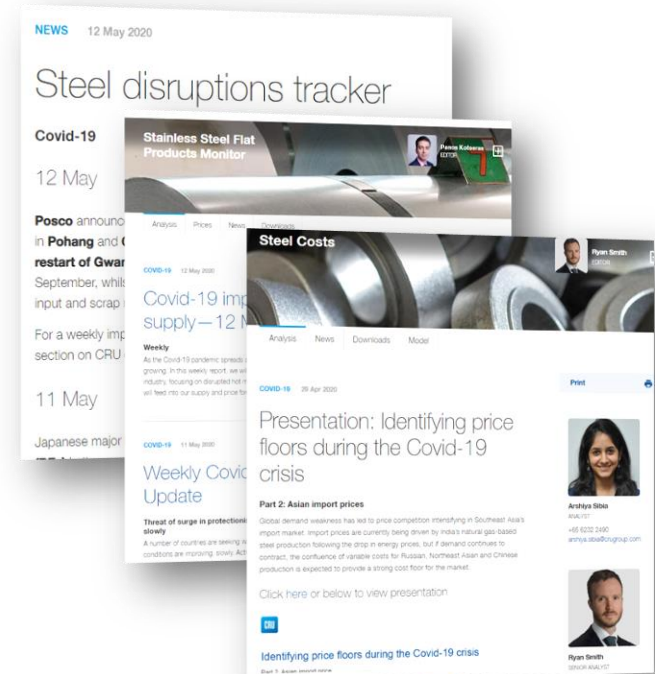
David Schultz is a Hamline University Professor of Political Science who teaches across a wide range of American politics classes including public policy and administration, campaigns and elections, and government ethics. David is also a professor in the Hamline and University of Minnesota Schools of Law where he teaches election law. David is the author of 30 books and 100+ articles on various aspects of American politics, election law, and the media and politics, and he is regularly interviewed and quoted in the local, national, and international media on these subjects by agencies including the New York Times, The Wall Street Journal, The Washington Post, The Economist, and National Public Radio. His most recent books are *Presidential Swing States: Why Only Ten Matter* (2015), *Election Law and Democratic Theory* (2014), and *American Politics in the Age of Ignorance: Why Lawmakers Choose Belief Over Research* (2013). A three-time Fulbright scholar who has taught extensively in Europe, Professor Schultz is the 2013 Leslie A. Whittington national award winner for excellence in public affairs teaching.

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Thank You

Thank you for attending our SMU Community Chat Webinar.

To contact John Packard – John@SteelMarketUpdate.com

To contact Dr. Schultz – dschultz@hamline.edu

For information about subscribing to SMU contact
Paige Mayhair at Paige@SteelMarketUpdate.com

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