

SMU Community Chat

November 17, 2021

Starting at 11 AM Eastern

Michael Cowden, Steel Market Update

Lewis Leibowitz, Trade Attorney



SteelMarketUpdate.com/Blog/SMU-Community-Chat-Webinars

Steel Market Update



SMU Newsletter developed for active buyers & sellers of flat rolled steel.

Prices – Momentum – Trends – Analysis – with a guarantee

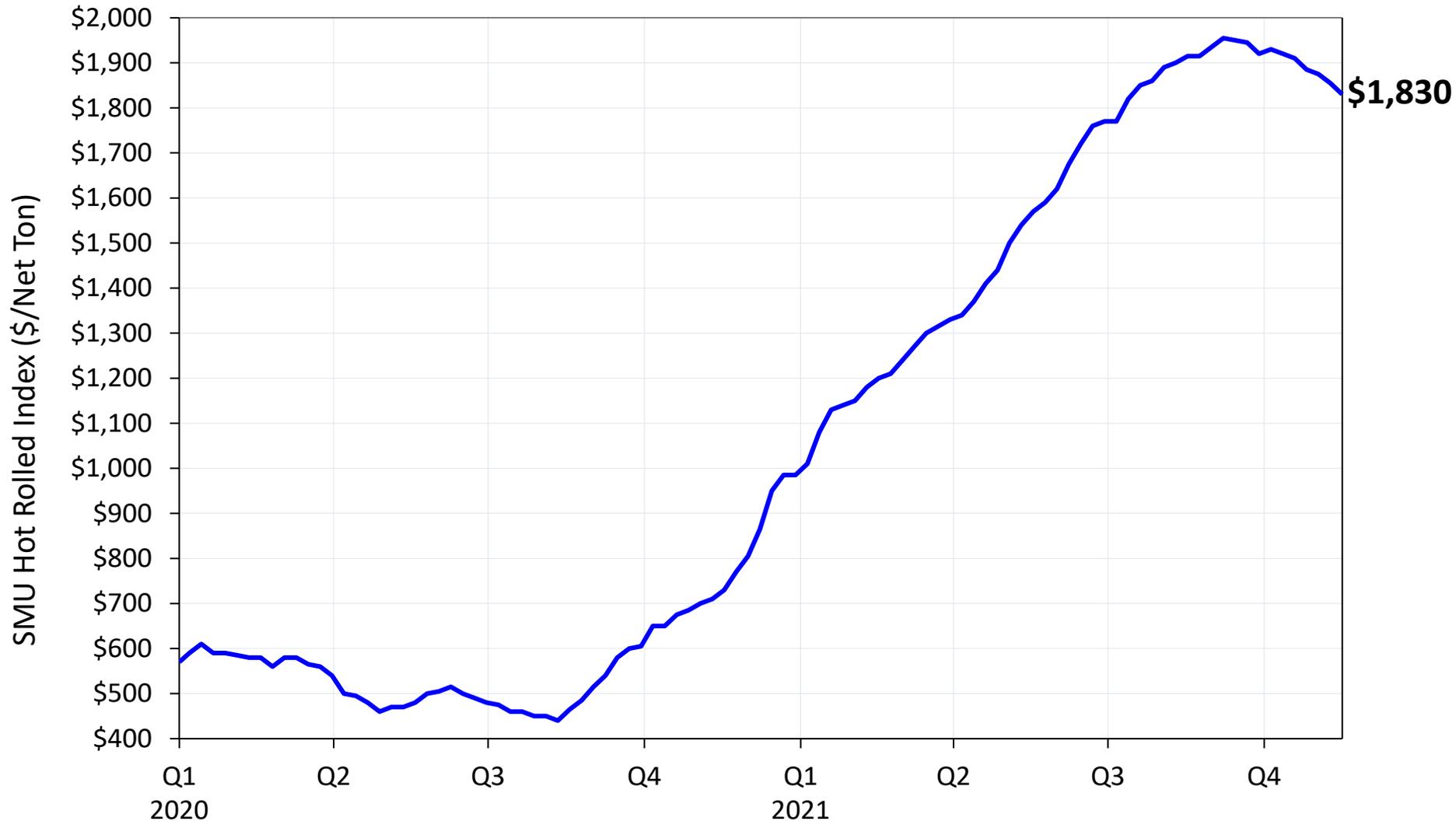
For more information visit www.SteelMarketUpdate.com

Upcoming SMU Events

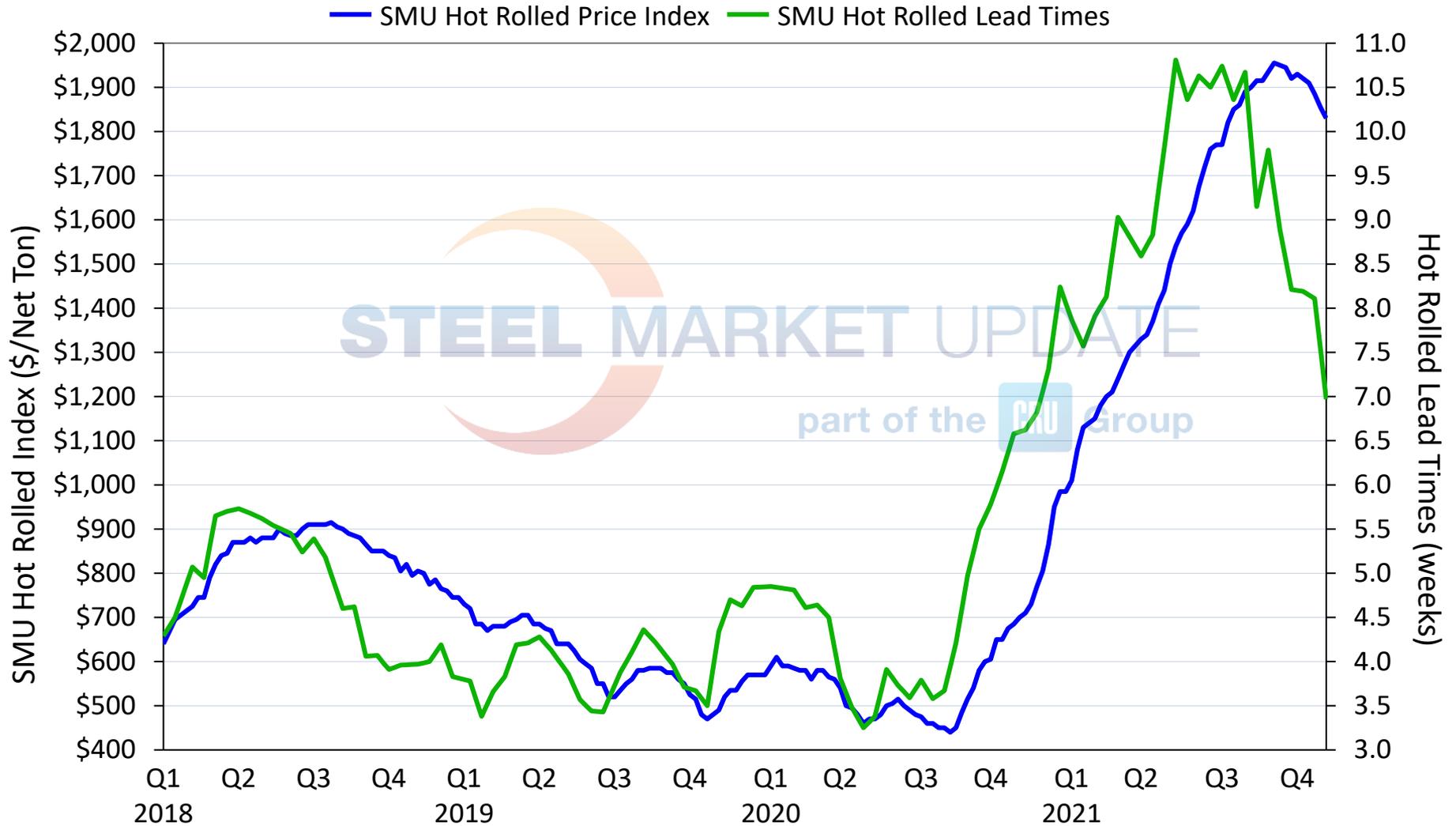
Date	Event	Status	Venue
December 7-8	CRU Carbon Offset and Clean Power Strategies Training Course	Virtual	Online
January 11-12	SMU Steel 101 Workshop	Virtual	Online
February 1-2	SMU Introduction to Steel Hedging Workshop	Virtual	Online
February 14-16	Tampa Steel Conference	Live	Marriott Waterside Hotel Tampa, Florida
April 26-27	SMU Advanced Steel Hedging Workshop	Virtual	Online
August 22-24	SMU Steel Summit Conference	Live	Georgia International Convention Center, Atlanta, Georgia

If you would like more information about any of our workshops, you may visit SteelMarketUpdate.com/Events or e-mail our team at Events@SteelMarketUpdate.com

SMU Hot Rolled Price Average

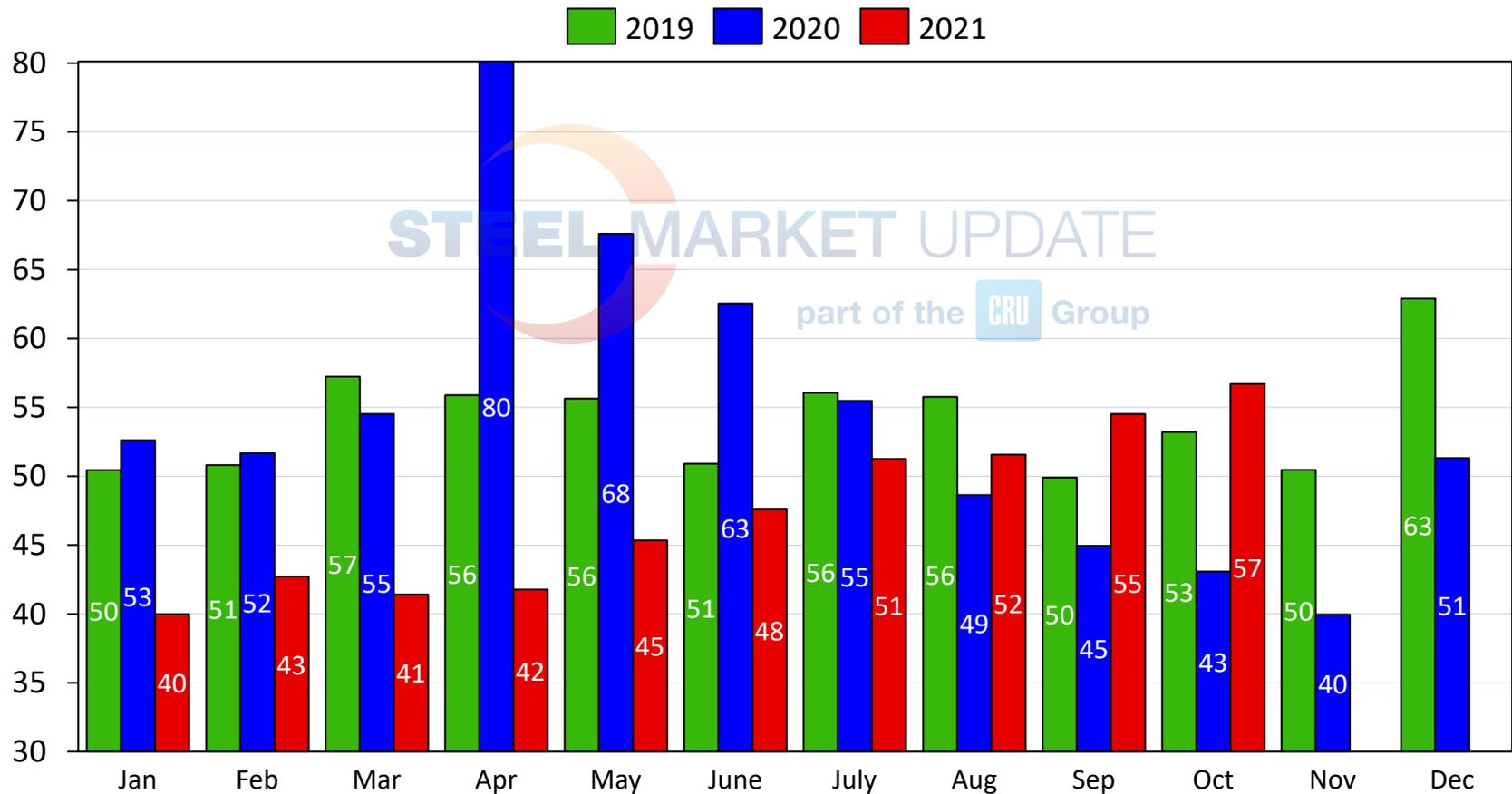


SMU Hot Rolled Index vs Lead Times



Service Center Inventories

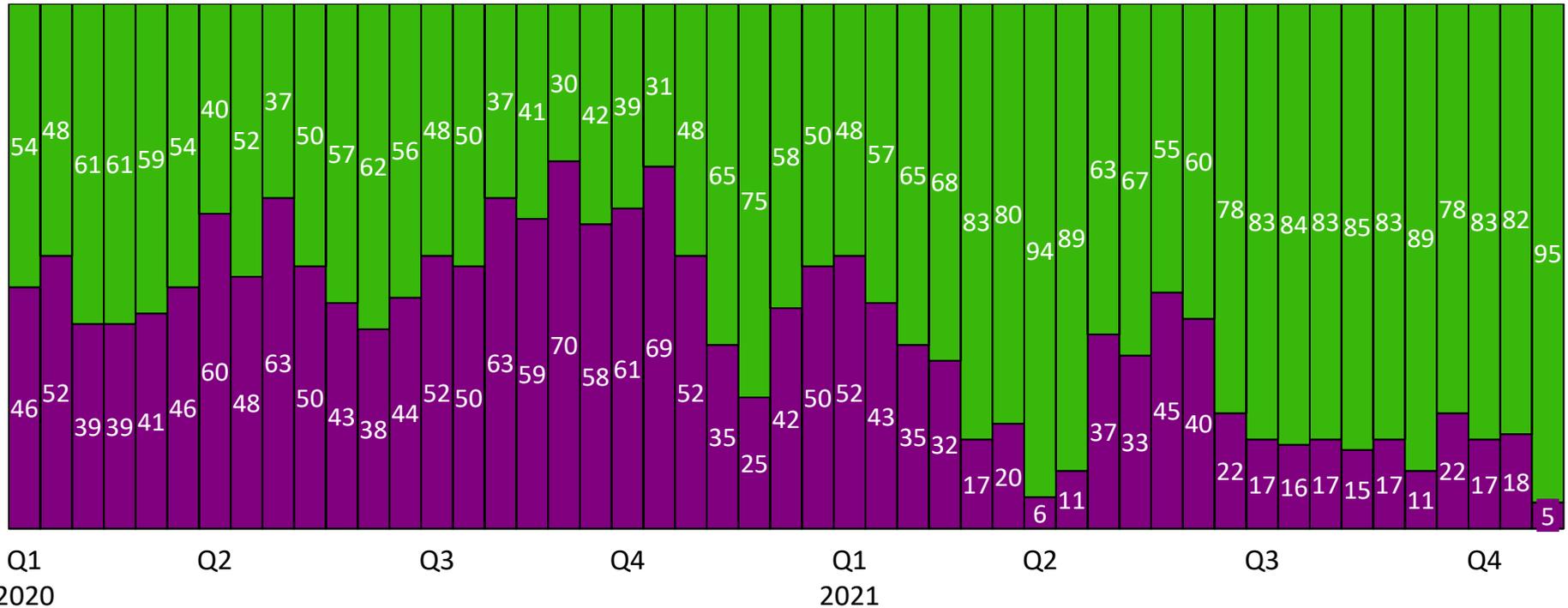
Shipping Days of Supply – Flat Rolled



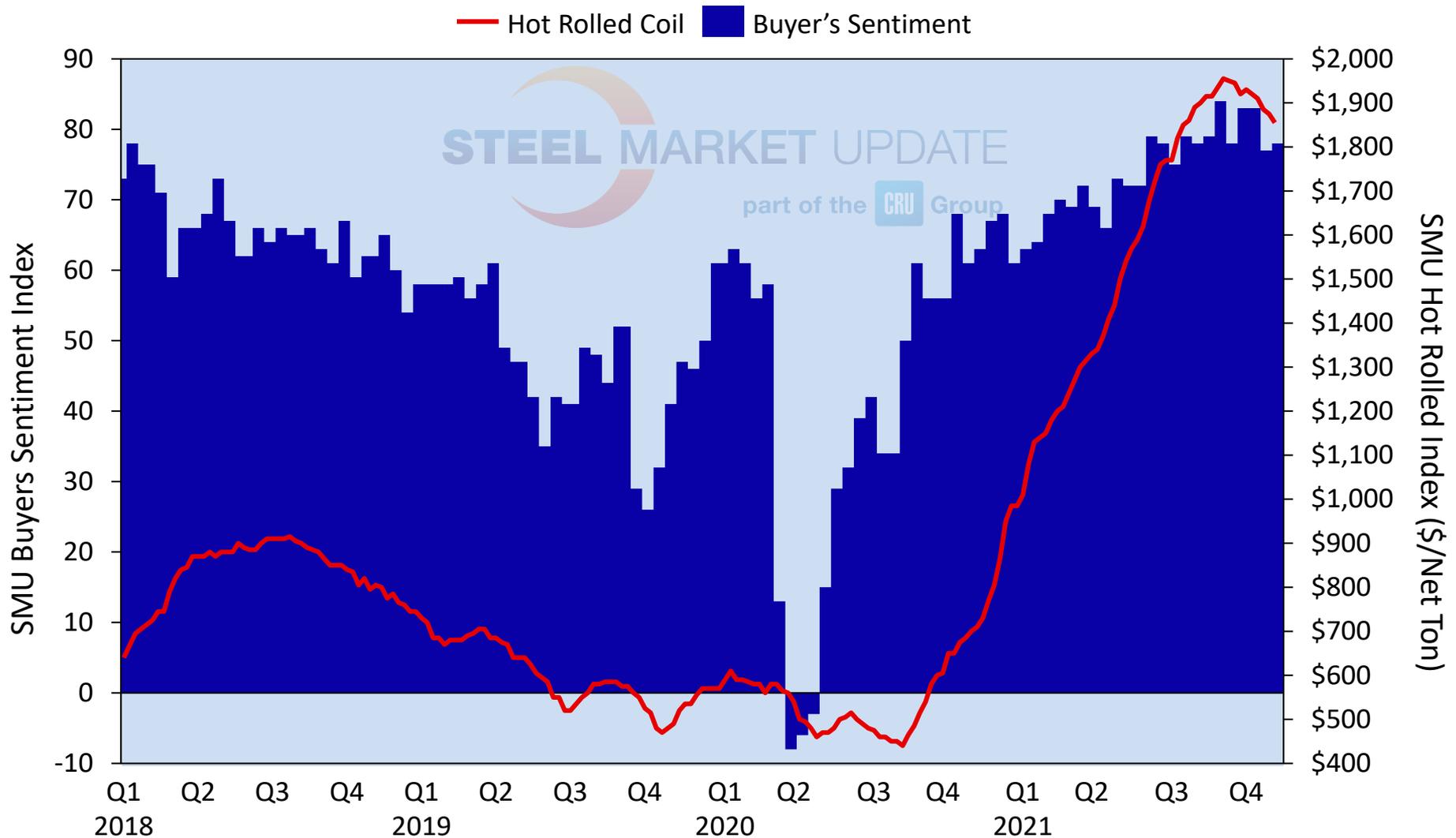
Manufacturers- Are your foreign steel suppliers quoting you competitive prices for new orders for future delivery?

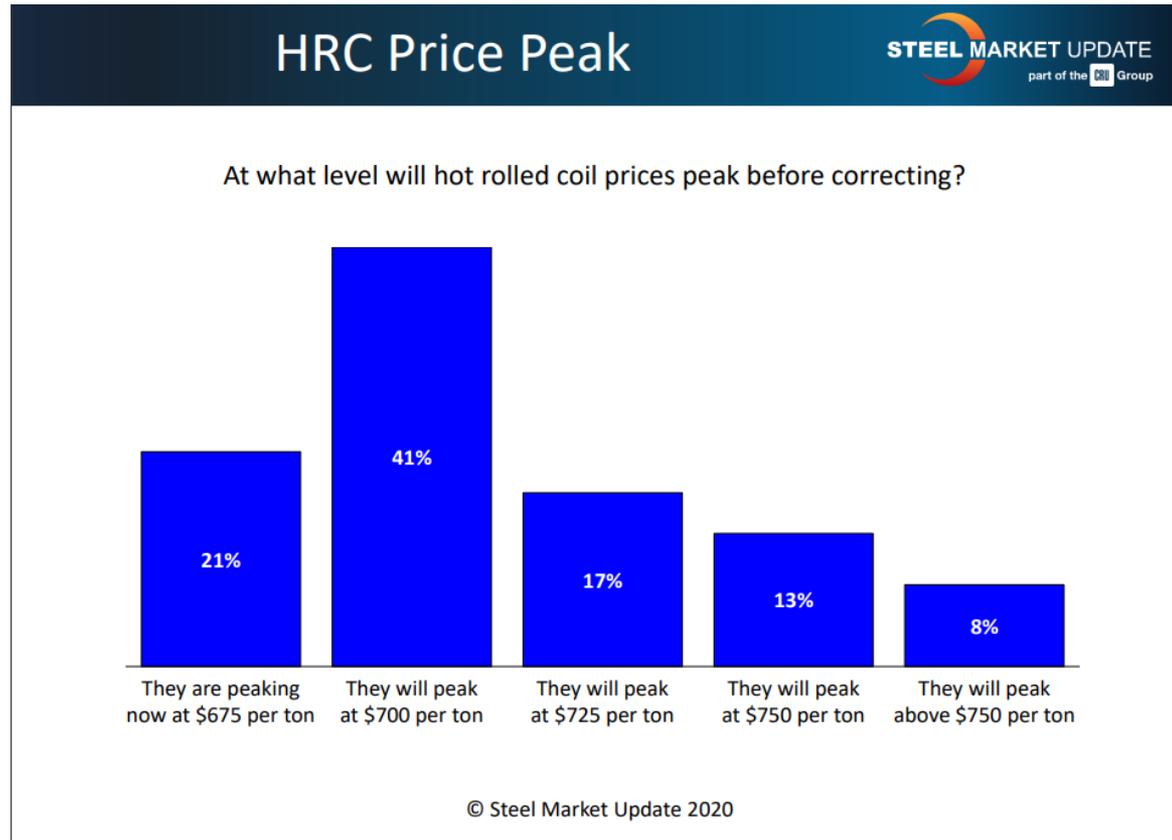
Yes No

out of 100%

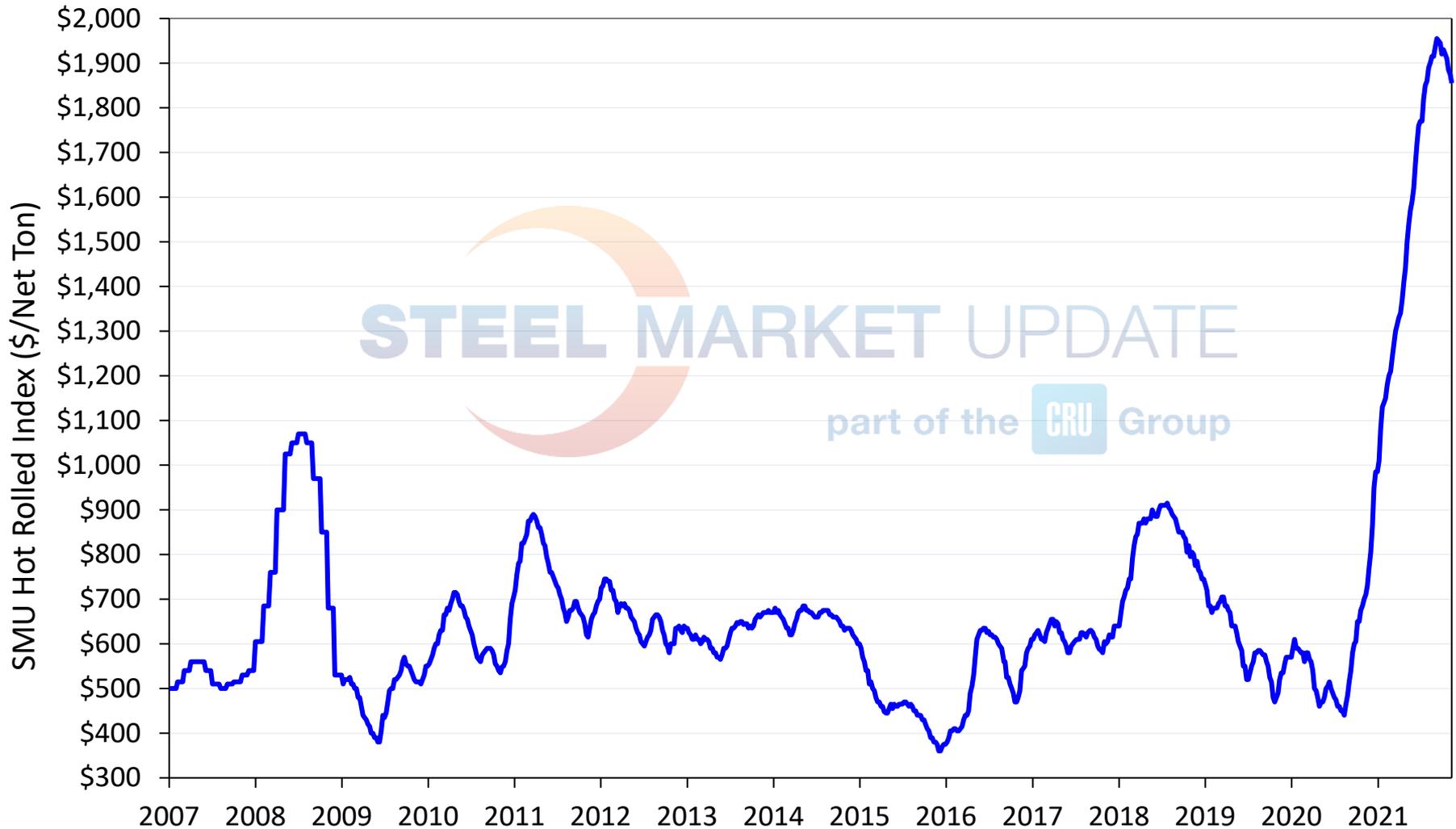


SMU Hot Rolled Index & Buyers Sentiment Index





SMU HRC Prices Since 2007





Lewis Leibowitz is a prominent international trade and customs attorney based in Washington, D.C. He advises clients on international trade opportunities and challenges dealing with domestic and international law and government policy. He speaks and writes frequently on international trade legal and policy issues. Lewis has long experience with international trade matters involving government regulations, administrative and judicial proceedings. He has worked on trade issues involving the steel industry, the automotive industry, textiles, agriculture and many other industries. A well-known champion of “consuming industries,” he has worked to guide coalitions aimed at reducing trade barriers, whether imposed by presidential action or administrative decisions. Lewis is a past Chairman of the National Association of Foreign Trade Zones (NAFTZ) and assisted in the creation of the World Free Zones Organization (WFZO). He is an acknowledged leader in foreign trade zone law and policy

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Thank You

Thank you for attending our SMU Community Chat. And a special thank you to Mr. Leibowitz for his participation today.

Our next webinar is **Wednesday, December 1 at 11 AM ET** with Matthew Perkins of Evraz North America.

To contact Michael Cowden: Michael@SteelMarketUpdate.com

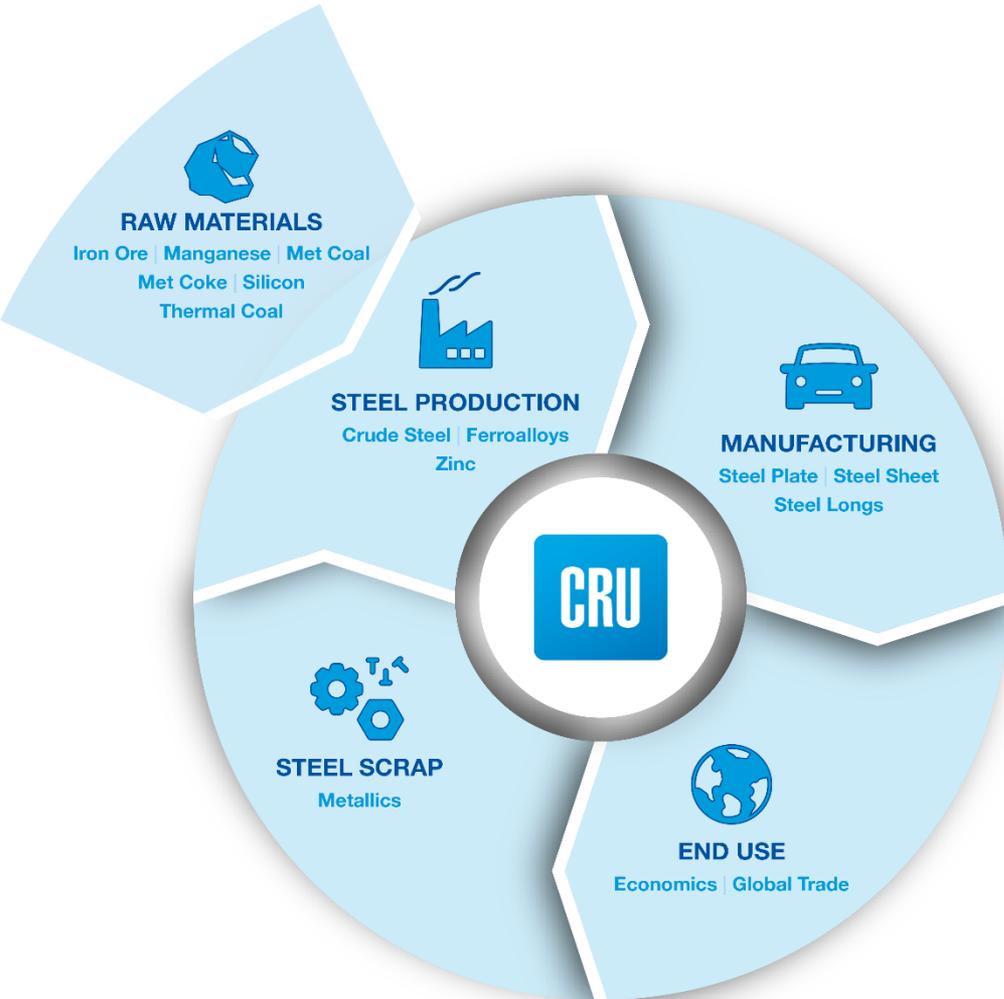
To contact Lewis Leibowitz: Lewis.Leibowitz@lclawoffice.com

For information about subscribing to SMU, contact Paige Mayhair: Paige@SteelMarketUpdate.com

To participate in our survey: Info@SteelMarketUpdate.com

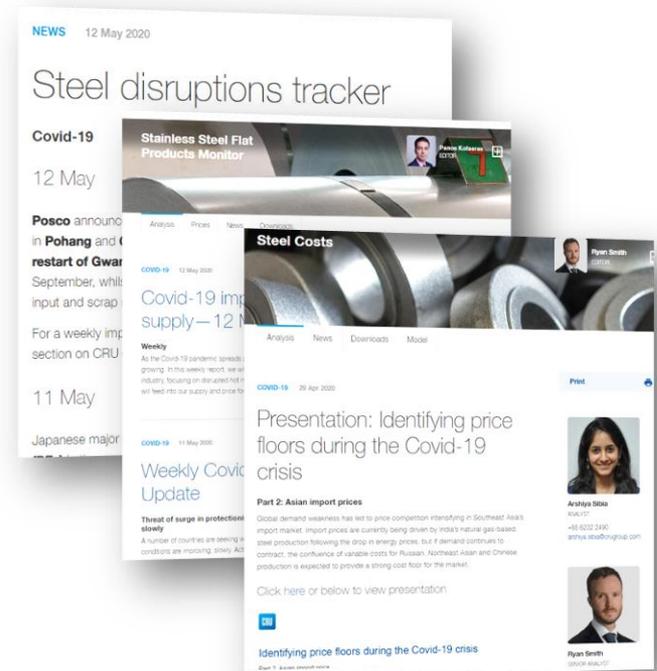
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