



Community Chat With Alan Amici, CEO, CAR

Nov. 15, 2023 | Michael Cowden, Managing Editor



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SMU developed its newsletter for active buyers and sellers of flat-rolled steel.

Prices | Momentum | Sentiment | Trends | Analysis

For more information visit www.steelmarketupdate.com

Upcoming Events



35th Tampa Steel Conference 2024
January 28-30, 2024 | Tampa, Fla.
JW Marriott Tampa Water Street



SMU Steel Summit 2024
August 26-28, 2024 | Atlanta, Ga.
Georgia International Convention Center

For more information about our workshops and conferences visit:
tampasteelconference.com or e-mail us at events@steelmarketupdate.com



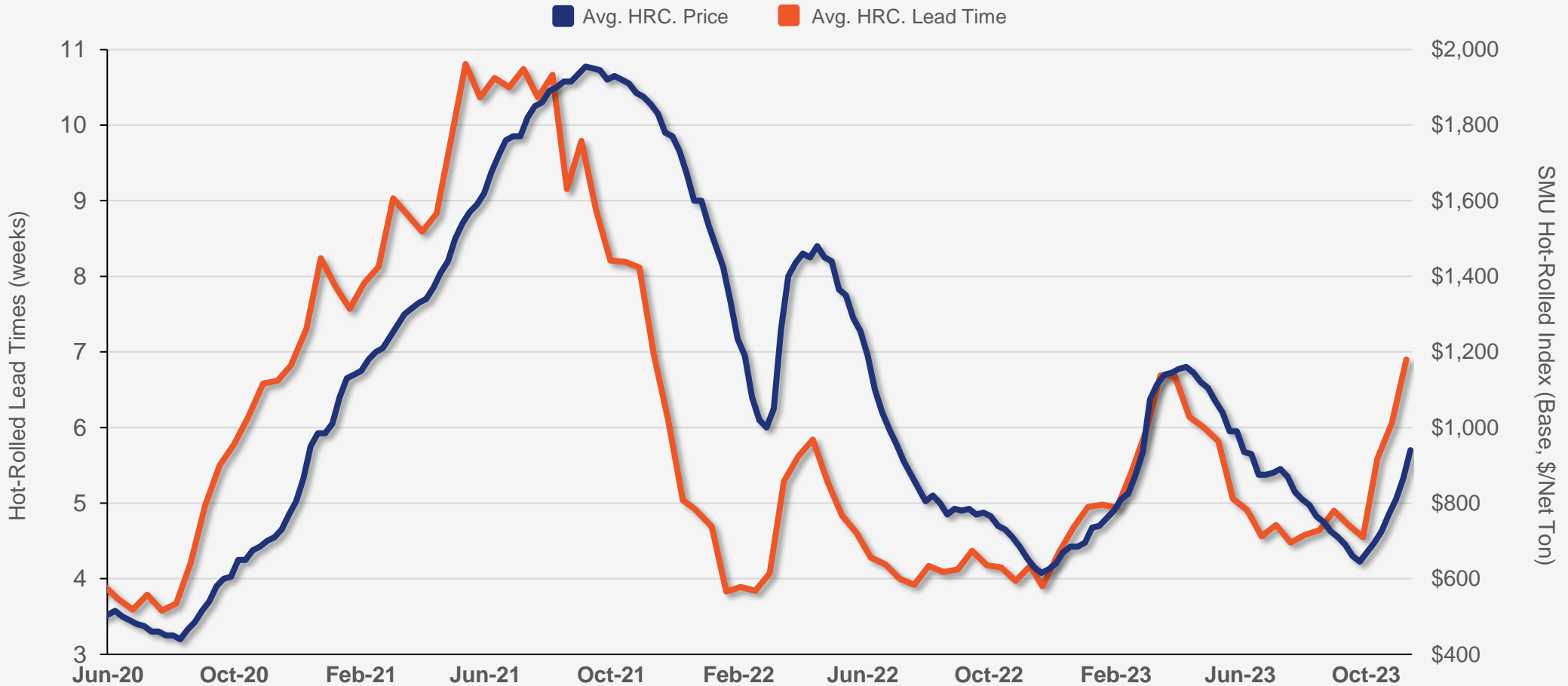
Don't just read our data,
**see your company's
experience reflected in it.**

Contact david@steelmarketupdate.com for participation information.



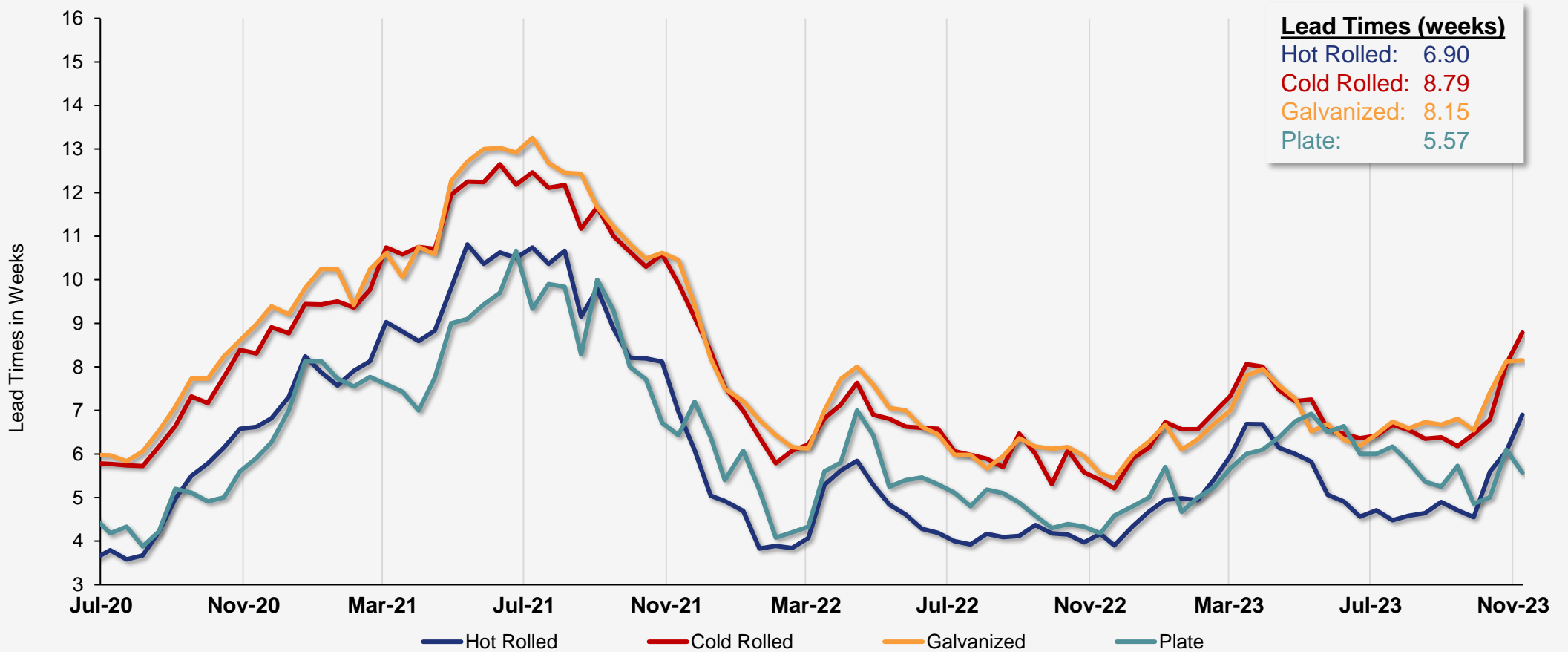
Hot-Rolled Steel Prices vs Lead Times

SMU's hot-rolled steel prices and lead times, with data through Nov. 14, 2023.



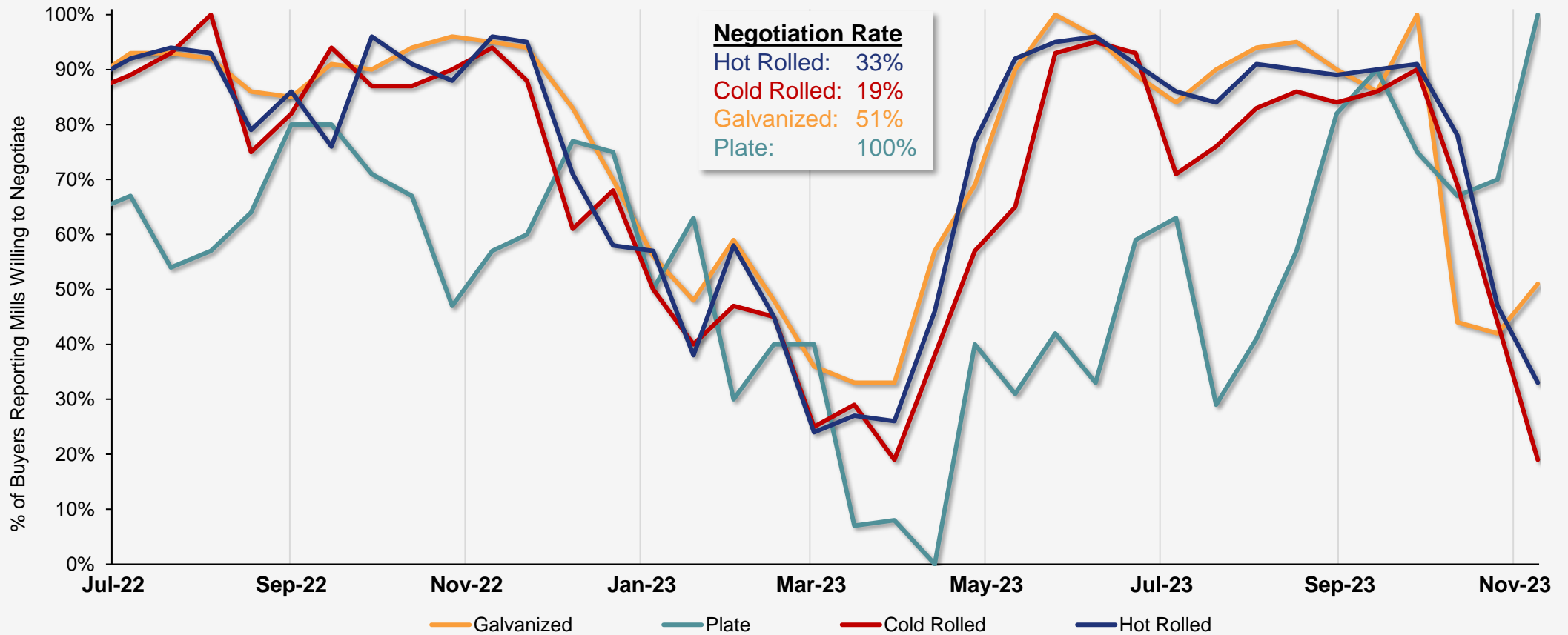
Steel Mill Lead Times by Product

SMU lead times on new steel orders by product through Nov. 8, 2023.



Steel Mill Negotiations

SMU's price negotiations on new steel orders by product through Nov. 8, 2023.



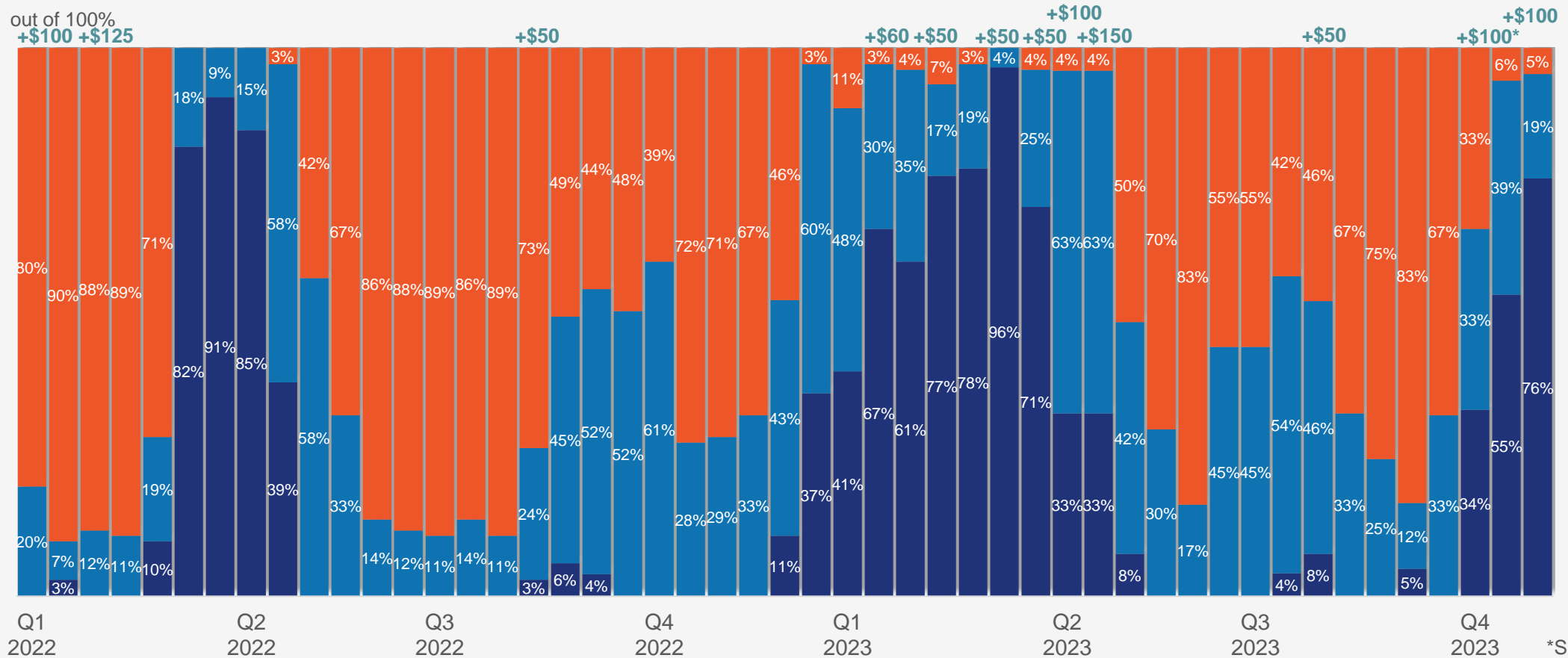
Service Center View of Selling Prices

Service Centers

Compared to two weeks ago, how is your company handling spot pricing to your customers?

Historical Nucor flat rolled price increase announcements

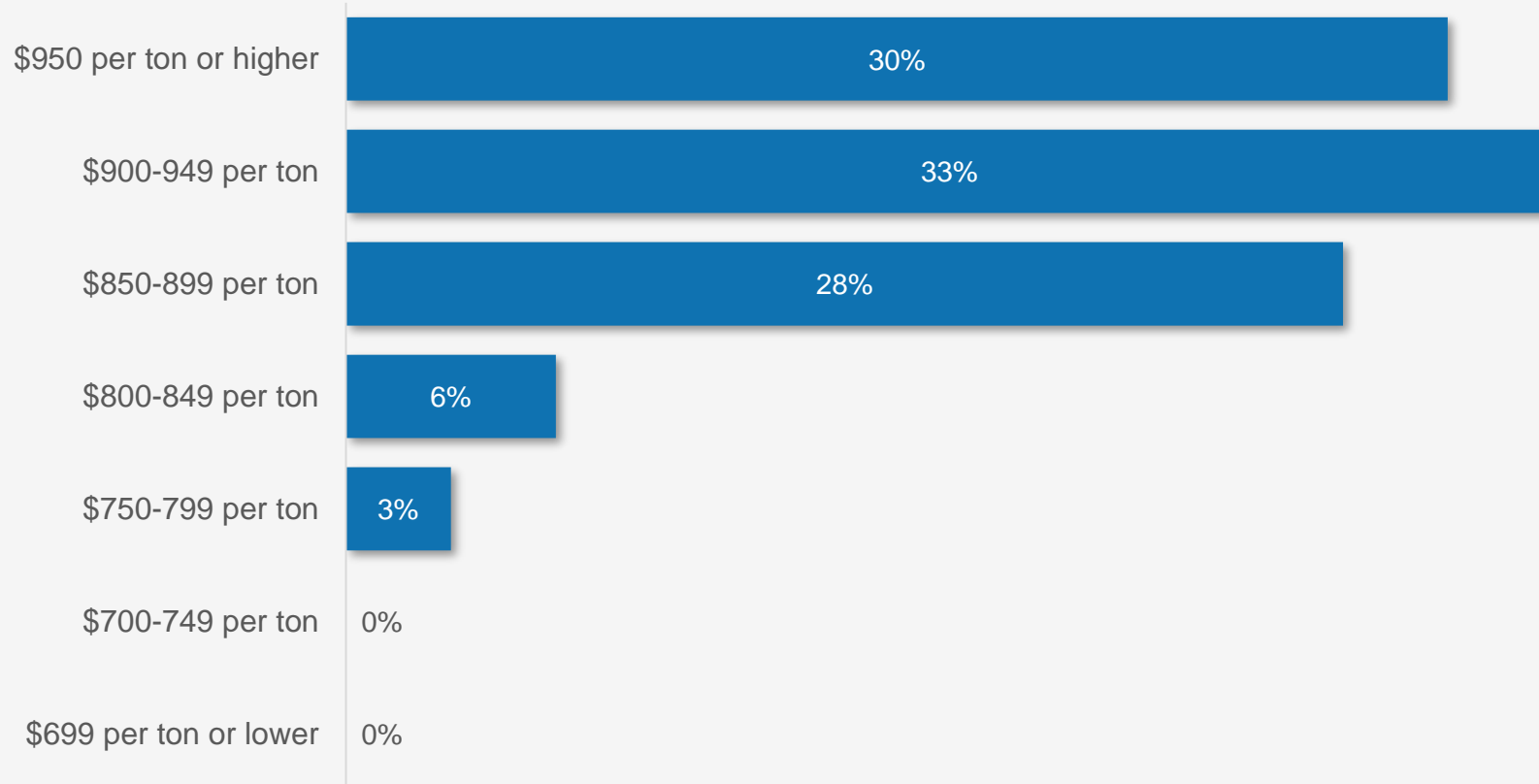
■ We are raising prices
 ■ We are keeping prices the same
 ■ We are lowering prices



*SMU assumption

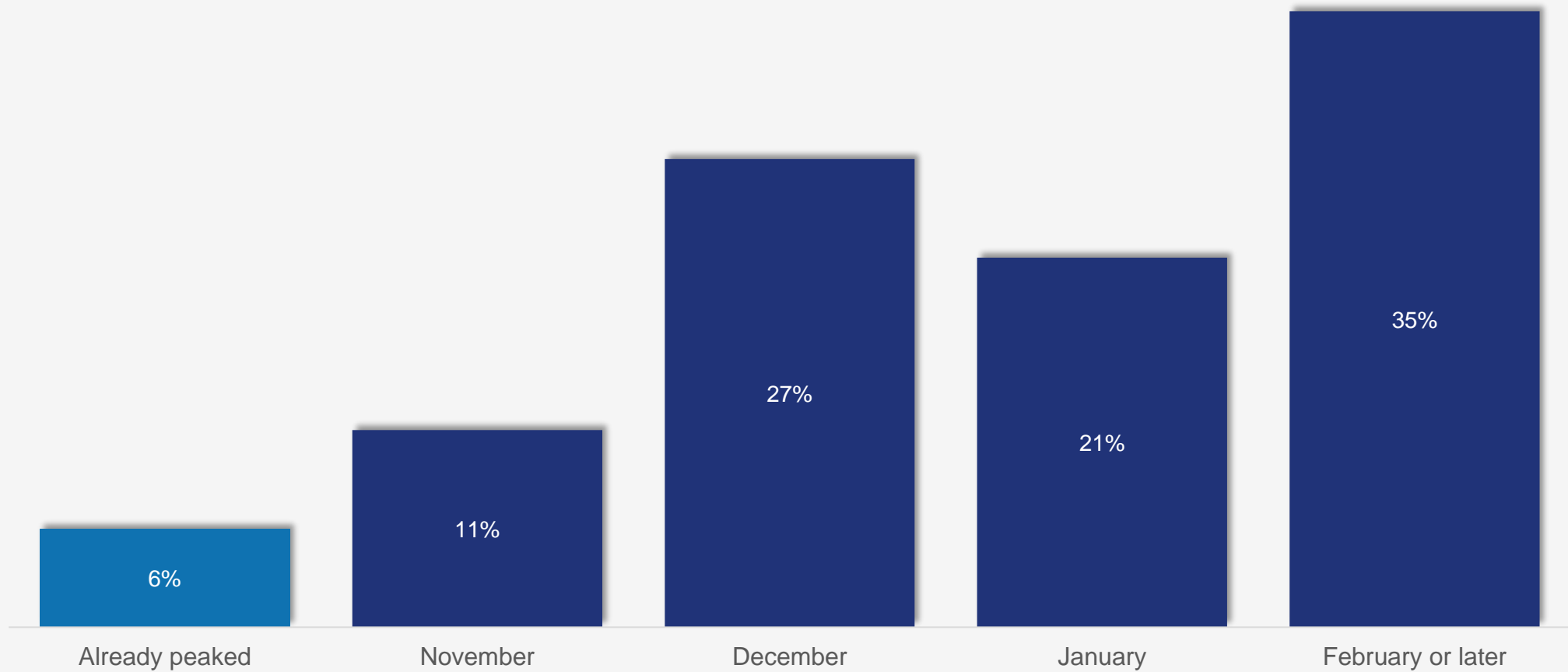
Future Hot Rolled Prices

Where do you think HRC prices will be in two months?



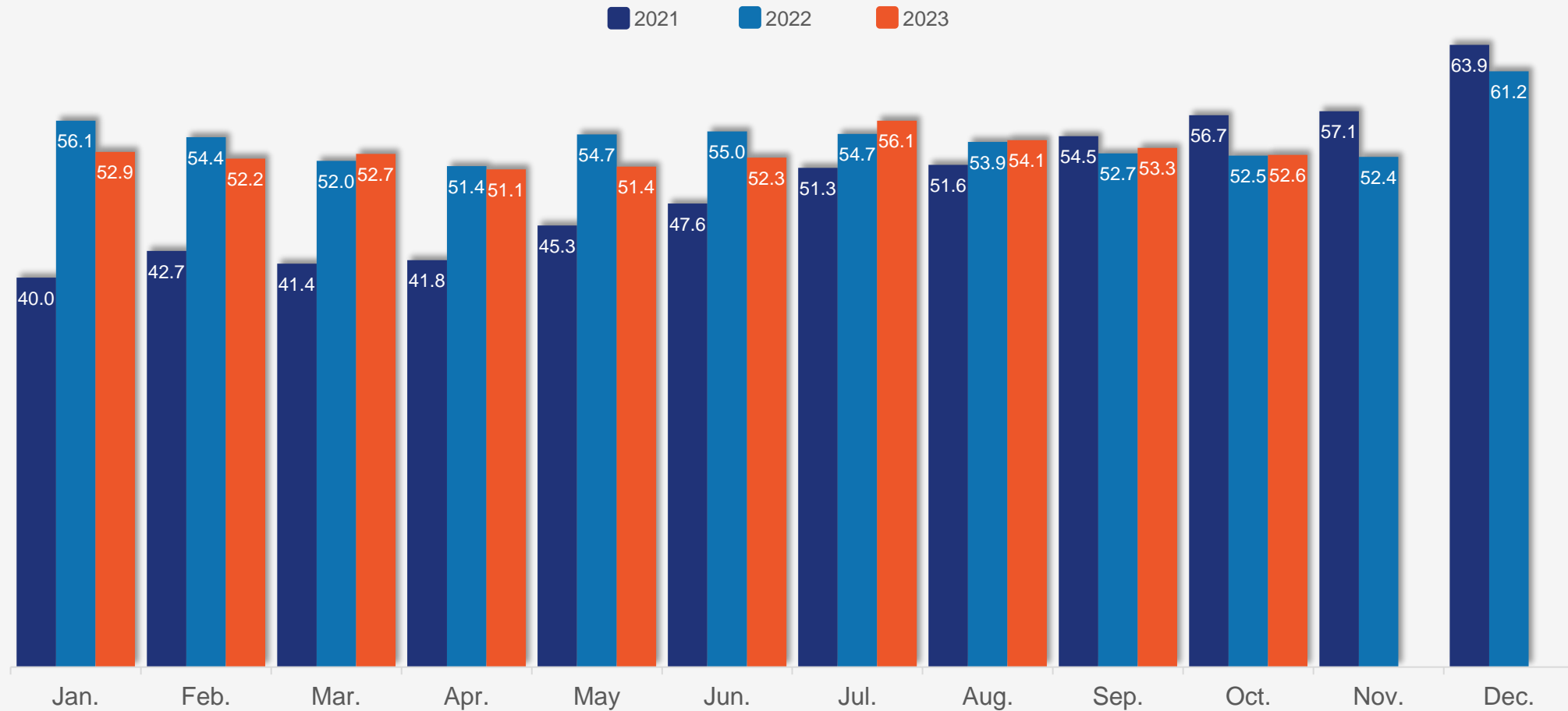
Hot Rolled Inflection Point

When do you think steel prices will peak?



Service Center Inventories

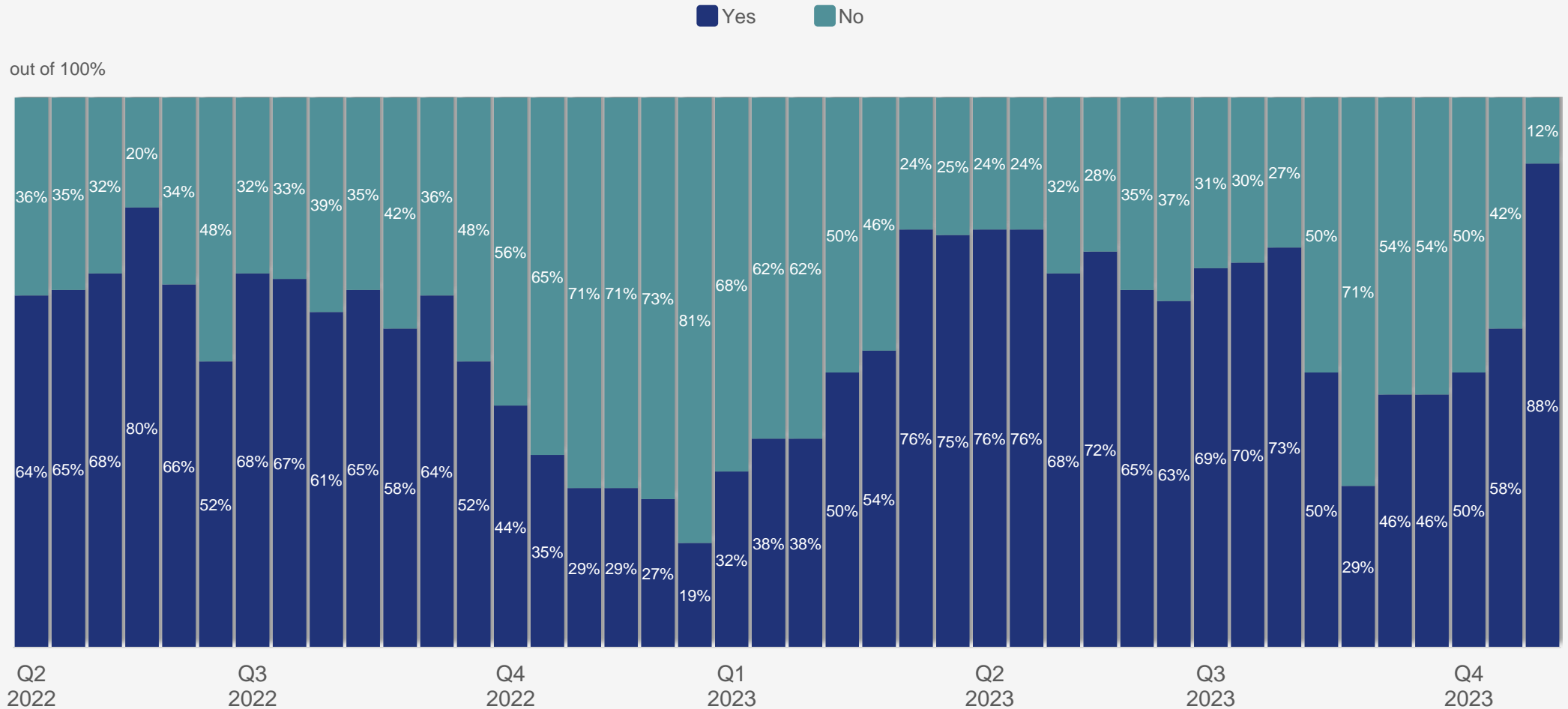
SMU's flat rolled product shipping days of supply, with data through October 2023.



Foreign Steel Competitiveness History

Service Centers

Are your foreign steel suppliers quoting you competitive prices for new orders for future delivery?

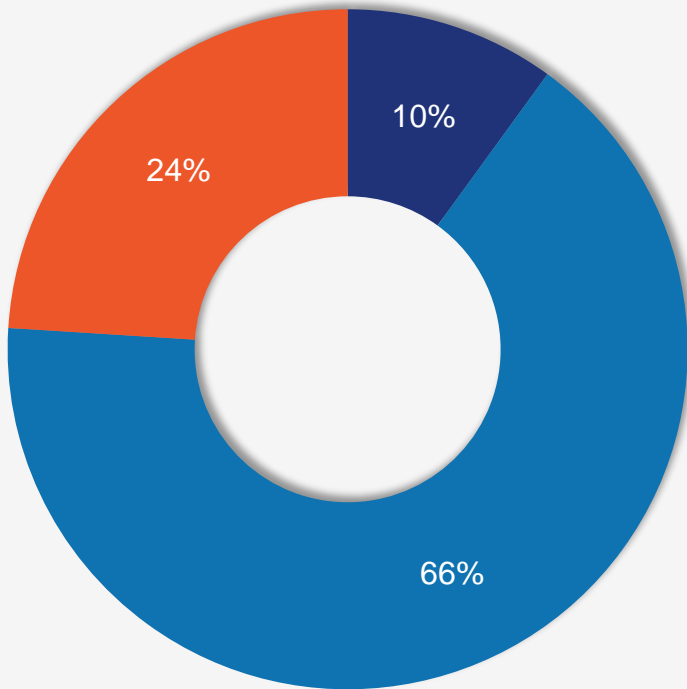


Business Forecasts

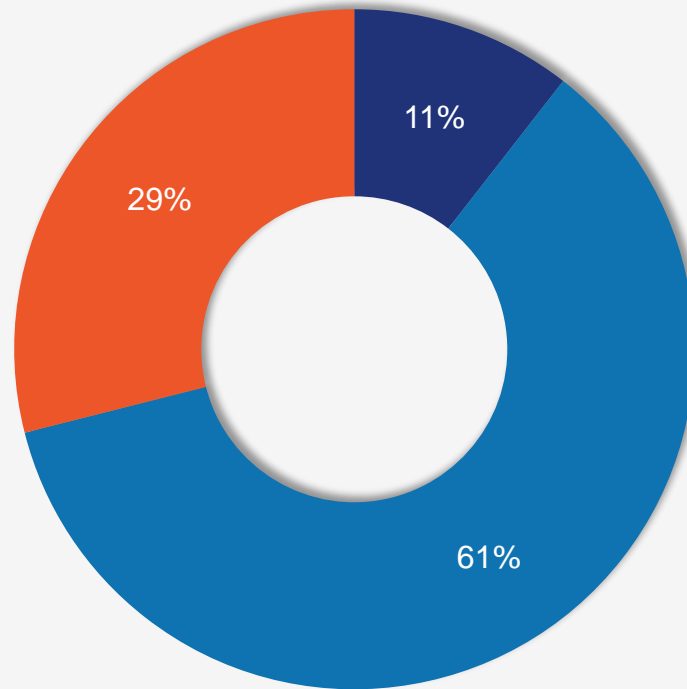
How will your company perform this month compared to your forecast?

■ We will exceed forecast
 ■ We will meet forecast
 ■ We will not meet forecast

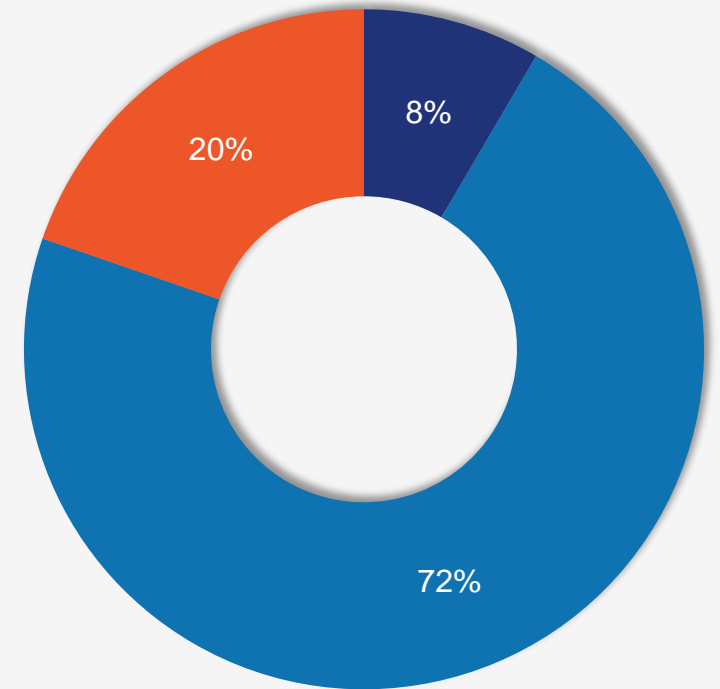
Sept. 13, 2023



Oct. 11, 2023



Nov. 8, 2023



Alan Amici



Alan Amici is the President and CEO of the Center for Automotive Research (CAR). Alan joined CAR after a 35+ year career with Chrysler and TE Connectivity, holding a variety of positions in engineering, manufacturing, and service.

His roles at TE Connectivity included VP & CTO of Transportation Solutions and VP of Engineering of Automotive Americas. Highlights of his tenure at Chrysler include Head of Global Uconnect – Infotainment and Connected Car Platform, Head of Electrical/Electronics Engineering (Torino, Italy & Auburn Hills, Michigan), and Senior Manager of Global Service & Parts (Stuttgart, Germany).

Alan is the owner of two patents and is the recipient of the Walter P. Chrysler Technology Award. He holds an MBA, a Master of Science degree, and a Bachelor of Science degree in Electrical Engineering from the University of Michigan. He currently serves on the Board of Advisors at Penn State Harrisburg and the Department of Industrial Engineering at Wayne State University. He is a graduate of the Chrysler Institute of Engineering.



Thank You

Thanks for attending our Community Chat!

For information on subscribing to SMU, contact Lindsey Fox: lindsey@steelmarketupdate.com

To participate in our survey, contact David Schollaert: david@steelmarketupdate.com

To contact Alan Amici: alanamici@cargroup.org

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Stay safe and stay tuned to Steel Market Update!